



RICHARD MORRIS

About Me

When I left school back in 1983 and entered the big wide world, I had two options - go to the Westminster College of Catering with a view to becoming a chef, working long, nocturnal hours and never being seen in daylight... or head into the high profile and hugely respected world of Banking! With the lure of a good, steady, safe job I chose the latter and joined NatWest Bank (as was) and headed into a 22 year career where I performed many roles while climbing the ladder towards my position as a Financial Planning Manager looking after Branch-based and Premium customers.

If you asked me if I had made the right career decision all those years ago, I'd have to say that it's not as though ANY person had attended the same college, gone on to be a successful TV Chef, opened their own chain of restaurants, written half a dozen best-selling cookery books and then endeavoured to influence the government and public mind-set by changing the school meals system, is it? Yes, of course, I'm talking about Jamie Oliver... and I take my hat off to him.

I'm driven by providing quality customer service and creating strong relationships with my clients, which I felt was just not achievable in my FPM role at the bank. I therefore eventually left to join Enable, a successful, local Mortgage Brokerage and Independent Financial Advisers where I have been since 2005 and where I have steadily built up a healthy and growing, quality client base.

Qualifications

Financial Planning Certificate 1
Financial Planning Certificate 2
Financial Planning Certificate 3
CeMAP Bridger Paper

Personal

I moved to the village of Birchanger, just outside Bishop's Stortford, in 2000 where I live with my wife Michelle. When I am not at the office or out visiting clients I enjoy playing Golf with a handicap of 21 and Badminton to a reasonable standard. As well as pretending to be 'Jamie' in the kitchen where I enjoy testing out new dishes on my wife (no complaints yet!) I have a wide and varied taste in music and Michelle and I make every effort to go to a number of concerts each year. We have yet to stretch to a festival weekend but you never know! Now, where did we put those tent pegs?